

Office of the City Clerk

Metropolitan Tulsa Transit Authority BOARD of TRUSTEES SPECIAL MEETING

Tuesday, June 27, 2023 R.O. Laird Board Room 510 South Rockford Avenue, Tulsa, Oklahoma To Be Held 12:00 p.m.

AGENDA

INTRODUCTION AND NOTICE TO THE PUBLIC: The Board of Trustees will consider, discuss, and may take action on, adopt, amend, reject, or defer action on any item listed on this Agenda.

I. CALL TO ORDER and BOARD MEMBER ROLL CALL

- **II. INTRODUCTIONS**
- III. APPROVAL OF THE May 23, MEETING MINUTES Page 3

IV. PUBLIC COMMENTS

Anyone wishing to comment on an agenda item shall notify the board secretary of their wish to speak, as well as the specific agenda item that they wish to speak about. Each speaker will be allowed three minutes to present. No person shall be allowed to comment without registering with the board secretary.

V. COMMITTEE BUSINESS and REPORTS

With respect to any action on a financial matter below, the Board may also consider and possibly approve, adopt, deny, or amend its current or proposed budget as warranted to add, delete, increase, or decrease programs, appropriations, expenditures, and amounts thereof.

- A. <u>Finance/Budget Committee</u> James Wagner, Committee Chair
 - 1. Review of Ridership Chase Phillips (Information) Page 6
 - 2. Review and approval of May 2023 Financial Statements-Rebecca Walner (Action) Page 12
 - 3. Insurance Renewals Rebecca Walner (Action) Page 26

Fiduciary - AJ Gallagher Compsource WC Policy (AJG) General Liability Renewal (Shelters & TPS Antenna) Crime Renewal 23-24 GL Tower Auto Liability Renewal 15/16 D & O Policy - AJ Gallagher Cyber Renewal

4. Upcoming Procurements—Jack Van Hooser (Information) Page 27



B. <u>Operating/Marketing Committee</u>—Ann Domin, Committee Chair

1. (APTA) Membership Dues – Scott Marr (Action) Page 28

Authorize the General Manager to renew the membership with the American Public Transportation Association for an amount not to exceed 26,000 for July 1st, 2023, thru June 30, 2024.

2. Award of Contract for Bus CCTV System – Ofir Bar (Action) Page 29

Authorize the General Manager to enter a contract with Safety Vision LLC for the purchase and installation of a Bus CCTV System in an amount not to exceed \$568,000 and to negotiate final terms and conditions. The not to exceed amount includes 5% of the bid price for unforeseen contingencies. This CCTV System will be installed in all MTTA fleet vehicles, including Fixed Route, Paratransit and Microtransit fleet vehicles.

3. Award of Contract for Bus Interior Cleaning Service – *Jack Van Hooser (Action)* Page 31 Authorize the General Manager to enter a three-year open-ended contract with Economy Janitorial for the purchase of Bus Interior Cleaning services for all MTTA's fleet, including Fixed Route and Paratransit fleet vehicles in amount not to exceed \$282,000 and to negotiate final terms and conditions. There are also two additional option years available after the initial term expires.

C. <u>Executive Committee</u>—Adam Doverspike, Board Chair

- Discussion and possible action regarding the sale of real property located at 1332-1428 East 5th Place, Tulsa, and possible vote to enter into executive session regarding same. 25 O.S. 307(B)(3).
- 2. General Manager Annual Review

Discussion of and possible vote regarding annual review for the General Manager and possible vote to enter executive session regarding same. 25 O.S. 307(B)(1).

3. Collective Bargaining Agreement – Scott Marr (Information)

Discussion and possible action/vote on the status of collective bargaining agreement negotiations with Amalgamated Transit Union (ATU), and possible vote to enter executive session regarding same. 25 OS 307(B)(2).

VII. TRUSTEES AND GENERAL MANAGER COMMENTS

Members of the Board of Trustees and the General Manager will have an opportunity to comment on Tulsa Transit, its services and/or other issues related to Tulsa Transit. Action will not be taken by the Board of Trustees on these comments.

VIII. NEW BUSINESS

Pursuant to the Oklahoma Open Meetings Act, new business is any matter not known about or which could not have been reasonably foreseen prior to the time of posting the agenda. Title 25 O.S. sec. 311(A)(9).

IX. ADJOURN

The next regularly scheduled meeting of the Tulsa Transit Board of Trustees will be held on <u>Tuesday, June 27, 2023, at 12:00 PM</u>

METROPOLITAN TULSA TRANSIT AUTHORITY Minutes of the Meeting of the Board of Trustees Tuesday, May 23, 2023 R.O. Laird Board Room 510 South Rockford Avenue, Tulsa, Oklahoma

CALL TO ORDER/ROLL CALL

Trustee	In-Person	Absent
Adam Doverspike, Chair	✓	
James Wagner, Vice Chair	✓	
Tina Peña		✓
Ann Domin		✓
Emily Hall		✓
Emeka Nnaka	✓	
Phyllis Joseph	✓	
Totals	4	3

OTHERS PRESENT:

Lori Soderstrom, Secretary to the Board of Trustees; Jean Ann Hudson, City-Appointed Attorney.

IN ATTENDANCE: Scott Marr, General Manager; Rebecca Walner, MTTA CFO; Jack Van Hooser, MTTA Procurement Specialist; Randy Cloud, MTTA Director of Maintenance; Ofir Bar, MTTA Director of IT; Debbie Boudreaux, MTTA Director of Human Resources; BreAnna Hall, MTTA Marketing Manager.

In accordance with the Oklahoma Open Meetings Act, the meeting was preceded by advance notice of the date, time, and place filed with the Municipal City Clerk's office on November 1, 2022. An announcement was also given at least twenty-four (24) hours in advance by posting notice of the date, time and place and agenda of the meeting on May 19, 2023, 4:33pm at the Municipal City Clerk's office and at Tulsa Transit Administrative offices on May 19, 2023.

I. CALL TO ORDER

Adam Doverspike called the meeting to order at 12:10 pm.

II. INTRODUCTIONS

Scott Marr introduced the MTTA Staff.

III. APPROVAL OF THE April 28, 2023, MEETING MINUTES

Skipping to Item A.5. Authorization of Free Fares

IV. PUBLIC COMMENTS None

V. COMMITTEE BUSINESS and REPORTS

A. Finance/Budget Committee – James Wagner, Committee Chair

- 1. Review of Ridership
- 2. Review of GoPass
- 3. Review and approval of April 2023 Financial Statements

Adam Doverspike and Phyllis Joseph moved to approve March 2023 Financial statements.

Yeas 4 Nays 0 Abstained 0 Absent 3 -- Motion Carried.

4. Upcoming Procurements

5. Authorization of Free Fares

Scott presented the Board with the INCOG sponsored free fares for all services from July 1, 2023 to August 31, 2023, pending INCOG Board approval and City of Tulsa approval.

James Wagner and **Emeka Nnaka** moved to approve the sponsored free fares on MTTA vehicles for all Services from July 1st, 2023, thru August 31st, 2023. Not to exceed \$200,000 in total from INCOG and not to exceed \$40,000 from MTTA budgeted in FY24 for free fares. Pending INCOG Board approval and City Council approval of Mayors budget proposal in June 2023.

Yeas 4 Nays 0 Abstained 0 Absent 3 -- Motion Carried.

Moving to B.1. Alcohol and Substance Abuse Program

B. Operating/Marketing Committee – Ann Domin, Committee Chair

1. Alcohol and Substance Abuse Program Debbie Boudreaux presented the revised policies to include the rideshare employees, added new labs for safety sensitive and non-safety sensitive.

James Wagner and **Phyllis Joseph** moved to approve revised Alcohol & Substance Abuse policies as of July 1, 2023.

Yeas 4 Nays 0 Abstained 0 Absent 3 -- Motion Carried.

Moving to B.2. Award of the Contract for one Air Compressor

2. Award of Contract for one Air Compressor

Randy asked the board to approve the purchase of a new air compressor for the maintenance department, the one that is in use is 17 years old and has reached end of life.

Emeka Nnaka and **James Wager** moved to authorize the General Manager to enter into a contract with Air Compressor Supply for the purchase and installation of one (1) 30 HP Rotary Screw Air Compressor in an amount not to exceed \$30,500.00.

Yeas 4 Nays 0 Abstained 0 Absent 3 -- Motion Carried.

Skip to C.1. Discussion and possible action regarding the sale of real property located at 1332-1428 East 5th Place, Tulsa, and possible vote to enter into executive session regarding same. 25 O.S. 307(B)(3).

3. Micro Transit Update.

C. Executive Committee – Adam Doverspike, Committee Chair

1. Discussion and possible action regarding the sale of real property located at 1332-1428 East 5th Place, Tulsa, and possible vote to enter into executive session regarding same. 25 O.S. 307(B)(3).

Phyllis Joseph and Emeka Nnaka moved to enter executive session.

Yeas 4	Nays	0	Abstained	0	Absent	3		Motion Carried.
Phyllis Joseph	and Em	aka Nnal	ka moved to	ovit	ovocutivo	sassi	on	
r nyms Joseph		zka inital	ka moveu to	CAIL	executive	202210	JII.	
Yeas 4	Nays	0	Abstained	0	Absent	3		Motion Carried

Adam Doverspike and Phyllis Joseph moved to authorize the General Manager and Tammy Ewing to negotiate the purchase agreement to sale the real property located at 1332-1428 East 5th Place, Tulsa.

Yeas 4 Nays 0 Abstained 0 Absent 3 -- Motion Carried

Skip to B.3. Micro Transit Update.

Phyllis Joseph left meeting at 12:38 pm. Meeting ended due to no quorum.

VI. TRUSTEES AND GENERAL MANAGER COMMENTS

VII. NEW BUSINESS None

VIII. ADJOURN

Sincerely,

Lori Soderstrom Secretary to the Board of Trustees



Fixed Route



7.7

Highest FX Ridership

• 130 – 13,157; 22.5 (Pass/Rev. Hr.)

*Excludes Flex

- 110 11,509; 8.9
- 201 10,455; 16.1
- 140 10,158; 16.0
- 150 8,568; 15.1

Cost per trip: \$11.96 YTD for entire service







Fixed Route Ridership

May ridership of 175K is 64K (38%) more than target projection



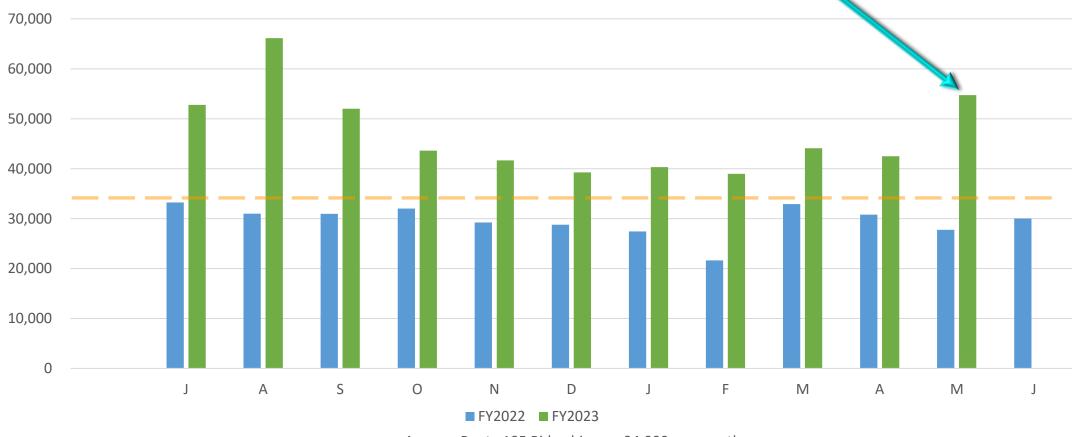
TULSA TRANSIT

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TULSA TRANSIT

BRT Ridership

May BRT ridership of 54.7K is 27K more than FY22 Ridership and 20K more than Route 105 Avg. BRT passenger per revenue hour is 19.1 riders per hour.



Average Route 105 Ridership was 34,000 per month.

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Lift Ridership

April average: 284 trips per day

March FY23 Ridership was the same for FY22

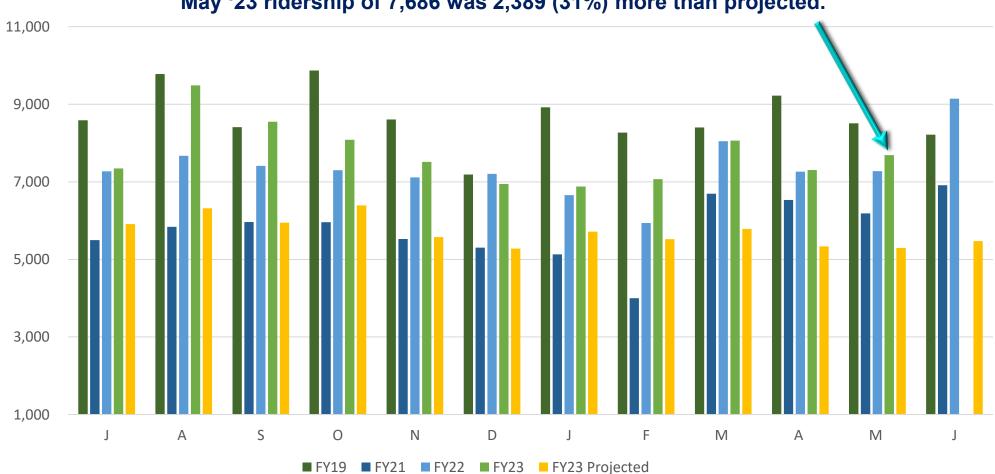
Lift Ridership continues to exceed projections

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Lift Ridership



May '23 ridership of 7,686 was 2,389 (31%) more than projected.

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Dump the Pump 2023!







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TULSA TRANSIT

METROPOLITAN TULSA TRANSIT AUTHORITY BOARD MEETING June 27, 2023 Finance/Audit Committee

To:Board of TrusteesFrom:Rebecca Walner, Chief Financial OfficerSubject:FY23 Financial Statement Summary through May 31, 2023

Recommendation:

Review and approve the FY23 May Financial Statement Summary.

Analysis:

May operating expenses of \$2.1M were 263K or 11% less projections based on the FY2023 budget.

YTD we have a zero surplus with total expenses of 22.8M which are \$4.1M or 15% less than projected. Revenues from Operations are up due to the sponsored rides in Oct 2022 and online sales continued during that time. The FY23 underspending of \$4.1M is reflected in the following areas: Payroll & Fringe \$1.4M, Lift Program 815K, and Planning/Marketing \$489K. Below is a summary of our YTD FY23 operating results before audit:

Summary of Year to Date Expenses
As of May 31, 2023

ltem	Actual	Budget	Variance %	Prior Year	Variance %
Revenue					
Revenue from Operations	\$2,319,363	\$1,852,289	25.22%	\$1,826,257	27.00%
Operating Grant Funding	\$20,516,469	\$25,166,793	(18.48%)	\$19,634,241	4.49%
Total Operating Revenue	\$22,835,832	\$27,019,082	(15.48%)	\$21,460,498	6.41%
Operating Expenses					
Labor and Fringe	\$12,970,960	\$14,452,371	(10.25%)	\$12,160,434	6.67%
Transportation Services	\$3,024,810	\$3,839,604	(21.22%)	\$2,999,000	0.86%
Administrative Services	\$949,822	\$1,498,492	(36.61%)	\$1,437,776	(33.94%)
Materials and Supplies	\$3,711,048	\$4,322,516	(14.15%)	\$3,138,036	18.26%
Utilities	\$506,262	\$605,230	(16.35%)	\$566,666	(10.66%)
Insurance	\$443,479	\$582,687	(23.89%)	\$391,126	13.39%
Marketing and Planning	\$1,229,451	\$1,718,173	(28.44%)	\$767,460	60.20%
Total Operating Expense	\$22,835,832	\$27,019,073	(15.48%)	\$21,460,498	6.41%
Budget Surplus (Deficit)	\$0	\$9	(100.00%)	\$0	0.00%

TULSA TRANSIT

FY23 Executive Summary

For the Eleven Months Ending May 31, 2023

Summary of Activities*		Actual		Budget	Var%
Revenues From Operations	\$	2,319	\$	1,852	25%
Grant Revenues		20,516		25,167	<u>-18%</u>
Total Operating Revenues		22,836		27,019	<u>-15%</u>
		((
Total Expenses		(22,836)		(27,019)	<u>-15%</u>
	•		•		
Surplus (Deficit)	\$	-	\$	0	<u>0%</u>
Operating Revenues*		Actual		Developed	\/~~0/
City of Tulsa	¢		\$	Budget	Var% 0%
•	Φ	10,294	φ	10,306	
Federal Grants		8,271		12,639	-35%
State Grants		1,494		1,054	42%
Other Grants		458		1,168	-61%
Fare Revenues		1,607		1,164	38%
Advertising Revenues		613		596	3%
Other Revenues		99		93	7%
Total Operating Revenues	\$	22,836	\$	27,019	-15%
Operating Expenses*		A . (Declarat	N0/
Operating Expenses*	¢	Actual	¢	Budget	Var%
Payroll & Fringe	\$	12,971	\$	14,452	-10%
Transportation Services		3,025		3,840	-21%
Administrative Services		950		1,498	-37%
Materials & Supplies		3,711		4,323	-14%
Utilities		506		605	-16%
Insurance		443		583	-24%
Marketing & Planning		1,229		1,718	-28%
Total Expenses	\$	22,836	\$	27,019	-15%

Goal 1. Operate a Safe Tr	ansi	t System				
Accidents (Per 100K miles)		<u>FY23</u>		<u>FY22</u>	<u>Change</u>	<u>Target</u>
Fixed Route		2.63		1.30	102%	6.00
Lift Program		5.61		3.03	85%	1.20
Goal 2. Meet and Exceed	Cust	tomer Expe	cta	tions		
Complaints		FY23		FY22	Change	 Target
Fixed Route		3.28		4.06	0%	0.85
Lift Program		<u>36.62</u>		<u>33.98</u>	<u>0.0777</u>	<u>23</u>
Goal 3. Maintain a Quality	Wo	rkforce				
Absences (Per weekday)		<u>FY23</u>		<u>FY22</u>	<u>Change</u>	<u>Target</u>
Operators		8		17	-54%	12
Total		1		1	22%	0.35
Goal 4. Operate an Effecti	ve T	ransit Syst	em			
Passengers Per Hour		<u>FY23</u>		<u>FY22</u>	<u>Change</u>	<u>Target</u>
Fixed Route		11.31		8.50	33.06%	14.00
Lift Program		2.06		2.01	2%	2.00
Goal 5. Operate an Efficie	nt Ti	ransit Syste	m			
Cost Per Trip		<u>FY23</u>		<u>FY22</u>	<u>Change</u>	Target
Fixed Route	\$	11.96	\$	8.84	35%	\$ 6.16
Lift Program	\$	60.93	\$	56.64	1%	\$ 50.91

Tulsa Transit connects people to progress and prosperity.

	Fixed Route and Nightline Preventable Accidents - FY23								
	\$0 to \$500	\$500 to \$1,000	\$1,000 to \$2,500	\$2,500 to \$5,000	\$5,000 to \$10,000	\$10,000 to \$20,000	Over \$20,000	Total	
MONTH									
July	1		1					2	
August	2		1					3	
September	1		1					2	
October	3	1						4	
November								0	
December	5	1					1	7	
January	8	2		1	1			12	
February	3			1				4	
March	3	1	7	1			1	13	
April	8	1		1				10	
May	3		1					4	
June								0	
TOTAL	37	6	11	4	1	0	2	61	
Percent of Total	61%	10%	18%	7%	2%	0%	3%	100%	

	Fixed Route and Nightline Preventable Accidents - FY22								
	\$0 to \$500	\$500 to \$1,000	\$1,000 to \$2,500	\$2,500 to \$5,000	\$5,000 to \$10,000	\$10,000 to \$20,000	Over \$20,000	Total	
MONTH									
July	3							3	
August	2							2	
September	0	1	3					4	
October	2		3	1				6	
November	3							3	
December	3							3	
January	0	1	1					2	
February	2							2	
March	4							4	
April	2							2	
May	2							2	
June	0							0	
TOTAL	23	2	7	1	0	0	0	33	
Percent of Total	70%	6%	21%	3%	0%	0%	0%	100%	

			Lift Preventa	ble Accidents - FY23	3			
	\$0 to \$500	\$500 to \$1,000	\$1,000 to \$2,500	\$2,500 to \$5,000	\$5,000 to \$10,000	\$10,000 to \$20,000	Over \$20,000	Total
Month								
July	1		1					2
August	6			1				7
September	5	1		1	1			8
October	3							3
November								0
December	3		1					4
January	1							1
February	5							5
March	3			1				4
April			3					3
May	3	1						4
June								0
Total	30	2	5	3	1	0	0	41
Percent of Total	73%	5%	12%	7%	2%	0%	0%	0%

			Lift Preventa	ble Accidents - FY22	2			
	\$0 to \$500	\$500 to \$1,000	\$1,000 to \$2,500	\$2,500 to \$5,000	\$5,000 to \$10,000	\$10,000 to \$20,000	Over \$20,000	Total
Month								
July	5							5
August	4							4
September	1							1
October	4							4
November	4							4
December	0							0
January	4							4
February	3							3
March	3							3
April	2							2
Мау	1							1
June	2							2
Total	33	0	0	0	0	0	0	33
Percent of Total	100%	0%	0%	0%	0%	0%	0%	100%

SUMMARY OF OPERATING BUDGET VARIANCE ANALYSIS

Projected expenses within +6 31,000 and +6 35, YTD variance are considered consistent with projection. Operating Revenues Var\$ Var\$ Var\$ Var\$ Var\$ Var\$ Projected expenses within +6 31,000 and +6 35, YTD variance are considered consistent with projection. Generating Revenues 1,553,651.00 389,652.00 36%, Fixed Route Revenues are higher due to INCOG participation. Advertising Revenue 612,597.00 16.425.00 3% Advertising Revenue is on target for FY23. Lift Program Revenues 253,399.00 44,131.00 21%, Lift Revenue is on target for FY23. Expenses \$ Var% Details Period & Finoge is 10% less than projected as we have not yet been at full capacity for drivers, however have been paying sign-on bonus's and overtime, and trainees. Transportation Services 3.024,810.00 (814,794.00 21%, Advertising commission is higher than expected as we have not yet been at full capacity. Advertising Commissions. 251,257.00 43,058.00 21%, Advertising commission is higher than expected as we have not yet been at full capacity. Ligal 93,056.00 13,310.00 17%, Legal expenses are higher than expected as we have not yet been at full capacity.					
Operating Revenues S VarS VarS VarS VarS VarS VarS VarS Perating Fixed Route Revenues 1,353,561.00 396,622.00 -36% Fixed Route Revenues are higher due to INCOG partnership. Advertising Revenue 612,397.00 16,425.00 3%, Advertising Revenue is on target for FV23. Lift Program Revenues 253,800.00 44,131.00 21%, Lift Revenue is on target for FV23. Program Revenues 700 700 21%, Details Payroli and Fringe 12,570,800.00 (1,481,411.00) -10%, Bayroli and Fringie is 10% loss than projected as we have not yet been at full capacity for drivers, however have been paying sign on bonus's and vertime, and trainees. Transportation Services 3,024,810.00 6814,794.00) -21%, Transportation Services is less than expected as we have not yet been at full capacity. Advertising Commissions 23,1267.00 43,086.00 21%, Advertising commission is higher than expected from multiple liftgations and union negotations Legal 33,825.00 13,310.00 17%, Legal expenses are higher than expected from Tulliple liftgations and union negotations					Projected expenses within +/- \$1,000 and +/- 5% YTD variance are considered consistent with projections.
Fixed Route Revenues 1.333,561.00 399,622.00 -36% Fixed Route Revenues are higher due to INCOG patheminip. Advertising Revenues 612,697.00 16,425.00 3% Advertising Revenues is on target for FY23. Lift Program Revenues 225,009.00 44,131.00 21%, Lift Revenue is on target for FY23. Expenses S Var% Details Payroll and Finge 12,070,960.00 (1,481.411.00 -10% Payroll & Finge is 10% less than projected as we have not yet been at full capacity for drivers, however have been paying sign-on bonut's and overtime, and trainees. Transportation Services 3,024.810.00 (148.141.00 -21%. Transportation Services is less than expected as we have not yet been at full capacity for drivers, however have been paying sign-on bonut's and overtime, and trainees. Advertising Commissiona 251,257.00 43,086.00 21%. Advertising commission is higher than expected as we have not got back to full capacity. Legal 93,086.00 113,310.00 17%. Legal expenses are higher than expected from multiple litigations and union negotiations. Audit Fees 38,225.00 70.00 0%. Audit fees are on target for FY23. Bidg. & Facility Services 136,030.00 (1699.378.00) -60%. Profession		YTD	YTD	YTD	
Advertising Revenue 612,597.00 16,425.00 3% Advertising Revenue is on target for FY23. Lift Program Revenues 253,099.00 44,131.00 21% Lift Revenue is on target for FY23. Expenses \$ Var% Details Payroll and Fringe 12,970,060.00 (1,481,411.00) -10% Payroll & Fringe in 10% kess than projected as we have not yet been at full capacity for drivers, however have been paying sign on bonus's and overtime, and trainees. Transportation Services 3,024,810.00 (814,784.00) -21% Transportation Services is less than expected as we have not yet been at full capacity for drivers, however have been paying sign on bonus's and overtime, and trainees. Advertising Commissions 251,257.00 43,086.00 21% Advertising commission is higher than expected as we have not get back to full capacity. Advertising Commissions 251,257.00 43,086.00 21% Advertising commission is higher than expected as we are expensing the commission expense as we involces versus upon payment received. Logal 93,056.00 13,310.00 17% Logal expenses are outarget for FY23. Bidg, & Facility Services 135,03.00 (18,957.00) -12% Building and Facility Services are currently on target for FY23. Professional and Technical	Operating Revenues	\$	Var\$	Var%	Details
Advertising Revenue 612,597.00 16,425.00 3% Advertising Revenue is on target for FY23. Lift Program Revenues 253,899.00 44,131.00 21% Lift Revenue is on target for FY23. Expenses \$ Var% Details Payroll and Fringa 12,970,860.00 (1,481,411.00) -10% Payroll & Fringa is 10% lises than projected as we have not yet been at full capacity for drivers, however have been paying sign on bonus's and overtime, and trainese. Transportation Services 3,024,810.00 (814,794.00) -21% Transportation Services is less than expected as we have not yet been at full capacity for drivers, however have been paying sign on bonus's and overtime, and trainese. Advertising Commissions 251,257.00 43,086.00 21% Advertising commission is higher than expected as we have not got back to full capacity. Advertising Commissions 251,257.00 43,086.00 21% Advertising commission is higher than expected as we are expensing the commission expense as we involces versus upon payment received. Logal 93,056.00 13,310.00 17% Logal expenses are higher than expected from multiple litigations and union negotiations Audr Fies 38,225.00 70.00 0% Audit fees are on target for FY23. Bidg. & Facility Services <td< td=""><td></td><td></td><td></td><td></td><td></td></td<>					
Lift Program Revenues 253,808,00 44,131,00 21% Lift Revenue is on target for FY23. Expenses S Var% Details Payroll and Fringe 12,970,960,00 (1,481,411,00) -10% Payroll & Fringe is 10% less than projected as we have not yet been at full capacity for drivers, however have been paying sign-on bonus's and overtime, and trainces. Transportation Services 3.024,810,00 (814,794,00) -21% Transportation Services is less than expected as we have not yet been at full capacity. Advertising Commissions 251,257,00 43,086,00 21% Advertising commission is higher than expected as we are expensing the commission expense as we invoices versus upon payment received. Ligal 93,066,00 13,310,00 17% Legal expenses are higher than expected form multiple litigations and union negotiations Audit Fees 38,225,00 70,00 0% Audit fees are on target for FV23. Bidg. & Facility Services 135,033,00 (18,957,00) -12% Building and Facility Services are currentily on target for FV23. Fuel 907,050,00 (362,766,00) -30% Fuel is 30% less than expected due to budget was made with more miles expected. Fuel 132,779,00	Fixed Route Revenues	1,353,561.00	399,622.00	-36%	Fixed Route Revenues are higher due to INCOG partnership.
Lift Program Revenues 253,808,00 44,131,00 21% Lift Revenue is on target for FY23. Expenses S Var% Details Payroll and Fringe 12,970,960,00 (1,481,411,00) -10% Payroll & Fringe is 10% less than projected as we have not yet been at full capacity for drivers, however have been paying sign-on bonus's and overtime, and trainces. Transportation Services 3.024,810,00 (814,794,00) -21% Transportation Services is less than expected as we have not yet been at full capacity. Advertising Commissions 251,257,00 43,086,00 21% Advertising commission is higher than expected as we are expensing the commission expense as we invoices versus upon payment received. Ligal 93,066,00 13,310,00 17% Legal expenses are higher than expected form multiple litigations and union negotiations Audit Fees 38,225,00 70,00 0% Audit fees are on target for FV23. Bidg. & Facility Services 135,033,00 (18,957,00) -12% Building and Facility Services are currentily on target for FV23. Fuel 907,050,00 (362,766,00) -30% Fuel is 30% less than expected due to budget was made with more miles expected. Fuel 132,779,00					
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YTD YTD Expenses \$ Var% Details Payroll and Fringe 12,970,960.00 (1,481,411.00) -10% Payroll & Fringe is 10% less than projected as we have not yet been at full capacity for drivers, however have been paying sign-on bonus's and overline, and trainees. Transportation Services 3,024,810.00 (814,794.00) -21% Transportation Services is less than expected as we have not got back to full capacity. Advertising Commissions 251,257.00 43,086.00 21% Advertising commission is higher than expected as we are expensing the commission expense as we invoices versus upon payment received. Legal 93,066.00 13,310.00 17% Legal expenses are higher than expected from multiple litigations and union negotiations Audit Fees 38,225.00 70.00 0% Audit fees are on target for FY23. Bidg. & Facility Services 135,033.00 (18,957.00) -12% Building and Facility Services are currently on target for FY23 Fuel 907,050.00 (362,766.00) -30% Frofessional & Technical is less than expected. Fuel 137,430.00 12,866.00 10% Gasoline prices reached much higher than expected rates which caused the increase in our gas b				0.4.97	Life Devenue is an target for EV(2)
Expenses \$ Var% Details Payroll and Fringe 12,970,960.00 (1,481,411.00) -10% Payroll & Fringe is 10% less than projected as we have not yet been at full capacity for drivers, however have been paying sign-on bonus's and overtime, and trainees. Transportation Services 3,024,810.00 (814,794.00) -21% Transportation Services is less than expected as we have not get back to full capacity for drivers, however have been paying sign-on bonus's and overtime, and trainees. Advertising Commissions 251,257.00 43,086.00 21% Advertising commission is higher than expected as we have not get back to full capacity. Logal 93,066.00 13,310.00 17% Legal expenses are higher than expected from multiple litigations and union negotiations Audit Fees 38,225.00 70.00 0% Audit fees are on target for FY23. Bidg. & Facility Services 135,033.00 (18,957.00) -12% Building and Facility Services are currently on target for FY23. Fuel 907,050.00 (362,766.00) -30% Fuel is 30% less than expected due to budget was made with more miles expected. Gasoline 137,430.00 12,866.00 10% Gasoline prices reached much higher than expected rates which caused the increase i	Lift Program Revenues	,	44,131.00		Lift Revenue is on target for F ¥23.
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Transportation Services 3,024,810.00 (814,794.00) -21% Transportation Services is less than expected as we have not got back to full capacitity. Advertising Commissions 251,257.00 43,086.00 21% Advertising commission is higher than expected as we are expensing the commission expense as we invoices versus upon payment received. Legal 93,056.00 13,310.00 17% Legal expenses are higher than expected from multiple litigations and union negotiations Audit Fees 38,225.00 70.00 0% Audit fees are on target for FY23. Bldg. & Facility Services 135,033.00 (18,957.00) -12% Building and Facility Services are currently on target for FY23 Professional and Technical 406,301.00 (599,378.00) -60% Professional & Technical is less than expected. Fuel 907,050.00 (362,766.00) -30% Fuel is 30% less than expected due to budget was made with more miles expected. Gasoline 137,430.00 12,866.00 10% Gasoline prices reached much higher than expected rates which caused the increase in our gas budget line as well. Oil & Lubricants 123,779.00 (36,051.00) -23% Due to less drive time, our oil and lubricants is under budget.					Payroll & Fringe is 10% less than projected as we have not yet been at full capacity for drivers, however have been paying sign-on bonus's and
Advertising Commissions 251,257.00 43,086.00 21% Advertising commission is higher than expected as we are expensing the commission expense as we invoices versus upon payment received. Legal 93,056.00 13,310.00 17% Legal expenses are higher than expected from multiple litigations and union negotiations Audit Fees 38,225.00 70.00 0% Audit fees are on target for FY23. Bidg. & Facility Services 135,033.00 (18,957.00) -12% Building and Facility Services are currently on target for FY23 Professional and Technical 406,301.00 (599,378.00) -60% Professional & Technical is less than expected. Fuel 907,050.00 (362,766.00) -30% Fuel is 30% less than expected due to budget was made with more miles expected. Gasoline 137,430.00 12,866.00 10% Gasoline prices reached much higher than expected rates which caused the increase in our gas budget line as well. Oil & Lubricants 123,779.00 (36,051.00) -23% Due to less drive time, our oil and lubricants is under budget.	Payroll and Fringe	12,970,960.00	(1,481,411.00)	-10%	overtime, and trainees.
Advertising Commissions 251,257.00 43,086.00 21% Advertising commission is higher than expected as we are expensing the commission expense as we invoices versus upon payment received. Legal 93,056.00 13,310.00 17% Legal expenses are higher than expected from multiple litigations and union negotiations Audit Fees 38,225.00 70.00 0% Audit fees are on target for FY23. Bidg. & Facility Services 135,033.00 (18,957.00) -12% Building and Facility Services are currently on target for FY23 Professional and Technical 406,301.00 (599,378.00) -60% Professional & Technical is less than expected. Fuel 907,050.00 (362,766.00) -30% Fuel is 30% less than expected due to budget was made with more miles expected. Gasoline 137,430.00 12,866.00 10% Gasoline prices reached much higher than expected rates which caused the increase in our gas budget line as well. Oil & Lubricants 123,779.00 (36,051.00) -23% Due to less drive time, our oil and lubricants is under budget.					
Legal 93,056.00 13,310.00 17% Legal expenses are higher than expected from multiple litigations and union negotiations Audit Fees 38,225.00 70.00 0% Audit fees are on target for FY23. Bldg. & Facility Services 135,033.00 (18,957.00) -12% Building and Facility Services are currently on target for FY23. Professional and Technical 406,301.00 (599,378.00) -60% Professional & Technical is less than expected. Fuel 907,050.00 (362,766.00) -30% Fuel is 30% less than expected due to budget was made with more miles expected. Gasoline 137,430.00 12,866.00 10% Gasoline prices reached much higher than expected rates which caused the increase in our gas budget line as well. Oil & Lubricants 123,779.00 (36,051.00) -23% Due to less drive time, our oil and lubricants is under budget.	Transportation Services	3,024,810.00	(814,794.00)	-21%	Transportation Services is less than expected as we have not got back to full capactity.
Legal 93,056.00 13,310.00 17% Legal expenses are higher than expected from multiple litigations and union negotiations Audit Fees 38,225.00 70.00 0% Audit fees are on target for FY23. Bldg. & Facility Services 135,033.00 (18,957.00) -12% Building and Facility Services are currently on target for FY23. Professional and Technical 406,301.00 (599,378.00) -60% Professional & Technical is less than expected. Fuel 907,050.00 (362,766.00) -30% Fuel is 30% less than expected due to budget was made with more miles expected. Gasoline 137,430.00 12,866.00 10% Gasoline prices reached much higher than expected rates which caused the increase in our gas budget line as well. Oil & Lubricants 123,779.00 (36,051.00) -23% Due to less drive time, our oil and lubricants is under budget.					
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O O	Adventising Commissions	251,257.00	43,086.00	2170	
O O					
Bidg. & Facility Services 135,033.00 (18,957.00) -12% Building and Facility Services are currently on target for FY23 Professional and Technical 406,301.00 (599,378.00) -60% Professional & Technical is less than expected. Fuel 907,050.00 (362,766.00) -30% Fuel is 30% less than expected due to budget was made with more miles expected. Gasoline 137,430.00 12,866.00 10% Gasoline prices reached much higher than expected rates which caused the increase in our gas budget line as well. Oil & Lubricants 123,779.00 (36,051.00) -23% Due to less drive time, our oil and lubricants is under budget.	Legal	93,056.00	13,310.00	17%	Legal expenses are higher than expected from multiple litigations and union negotiations
Bidg. & Facility Services 135,033.00 (18,957.00) -12% Building and Facility Services are currently on target for FY23 Professional and Technical 406,301.00 (599,378.00) -60% Professional & Technical is less than expected. Fuel 907,050.00 (362,766.00) -30% Fuel is 30% less than expected due to budget was made with more miles expected. Gasoline 137,430.00 12,866.00 10% Gasoline prices reached much higher than expected rates which caused the increase in our gas budget line as well. Oil & Lubricants 123,779.00 (36,051.00) -23% Due to less drive time, our oil and lubricants is under budget.					
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Professional and Technical 406,301.00 (599,378.00) -60% Professional & Technical is less than expected. Fuel 907,050.00 (362,766.00) -30% Fuel is 30% less than expected due to budget was made with more miles expected. Gasoline 137,430.00 12,866.00 10% Gasoline prices reached much higher than expected rates which caused the increase in our gas budget line as well. Oil & Lubricants 123,779.00 (36,051.00) -23% Due to less drive time, our oil and lubricants is under budget.					
Fuel 907,050.00 (362,766.00) -30% Fuel is 30% less than expected due to budget was made with more miles expected. Gasoline 137,430.00 12,866.00 10% Gasoline prices reached much higher than expected rates which caused the increase in our gas budget line as well. Oil & Lubricants 123,779.00 (36,051.00) -23% Due to less drive time, our oil and lubricants is under budget.	Bldg. & Facility Services	135,033.00	(18,957.00)	-12%	Building and Facility Services are currently on target for FY23
Fuel 907,050.00 (362,766.00) -30% Fuel is 30% less than expected due to budget was made with more miles expected. Gasoline 137,430.00 12,866.00 10% Gasoline prices reached much higher than expected rates which caused the increase in our gas budget line as well. Oil & Lubricants 123,779.00 (36,051.00) -23% Due to less drive time, our oil and lubricants is under budget.					
Gasoline 137,430.00 12,866.00 10% Gasoline prices reached much higher than expected rates which caused the increase in our gas budget line as well. Oil & Lubricants 123,779.00 (36,051.00) -23% Due to less drive time, our oil and lubricants is under budget.	Professional and Technical	406,301.00	(599,378.00)	-60%	Professional & Technical is less than expected.
Gasoline 137,430.00 12,866.00 10% Gasoline prices reached much higher than expected rates which caused the increase in our gas budget line as well. Oil & Lubricants 123,779.00 (36,051.00) -23% Due to less drive time, our oil and lubricants is under budget.					
Gasoline 137,430.00 12,866.00 10% Gasoline prices reached much higher than expected rates which caused the increase in our gas budget line as well. Oil & Lubricants 123,779.00 (36,051.00) -23% Due to less drive time, our oil and lubricants is under budget.	Fuel	907.050.00	(362,766,00)	-30%	Fuel is 30% less than expected due to budget was made with more miles expected.
Oil & Lubricants 123,779.00 (36,051.00) -23% Due to less drive time, our oil and lubricants is under budget.			(002,100.00)	0070	
Oil & Lubricants 123,779.00 (36,051.00) -23% Due to less drive time, our oil and lubricants is under budget.	Gasolino	137 430 00	12 866 00	10%	Gasoling prices reached much higher than expected rates which caused the increase in our gas hudget line as well
	Gasoline	137,430.00	12,800.00	1076	
			/		
Tires & Tubes 121,996.00 (31,850.00) -21% Due to less drive time tire and tubes has not reach the expected budget amount.	UII & Lubricants	123,779.00	(36,051.00)	-23%	Due to less drive time, our oil and lubricants is under dudget.
Tires & Tubes 121,996.00 (31,850.00) -21% Due to less drive time tire and tubes has not reach the expected budget amount.					
	Tires & Tubes	121,996.00	(31,850.00)	-21%	Due to less drive time tire and tubes has not reach the expected budget amount.
Facility Repairs 728,447.00 314,462.00 76% Facility Repairs is 76% higher due to annaul maintenance.	Facility Repairs	728,447.00	314,462.00	76%	Facility Repairs is 76% higher due to annaul maintenance.
Service & Shop Equipment 41,782.00 (140,873.00) -77% Due to fewer buses pulling out our expenses have not reached the expected amount.	Service & Shop Equipment	41,782.00	(140,873.00)	-77%	Due to fewer buses pulling out our expenses have not reached the expected amount.

80,866.00	(16,990.00)	-17%	Due to fewer buses pulling out our expenses have not reached the expected amount.
1,535,622.00	(203,555.00)	-12%	Aging bus's causing higher repair cost.
41,240.00	(84,369.00)	-67%	Due to fewer buses pulling out our expenses have not reached the expected amount.
506,262.00	(98,968.00)	-16%	Unexpected increase in Utilites has caused prices to surge, we are monitioring for future consuption.
443,479.00	(139,208.00)	-24%	Insurance premiums did not increase as expected in FY 23.
			FY23 had a study spread over the year that has not currently taken off. This line item may stay under budget, depending on cost of the location move
457,538.00	(340,479.00)	-43%	consultants.
	<i>(</i>		Marketing and Advertising is currently 20% under budget as the year has settled down, however, we do expect to get closer to budget in June for out
343,044.00	(85,452.00)	-20%	Dump the Pump event.
107,898.00	(31,301.00)	-22%	Office Supplies are 22% less than expected as desk were needed for different offices.
YTD		YTD	
\$\$		Var%	
457,522.00	(710,700.00)	-61%	These revenues represent contracts with the City of Broken Arrow, Jenks, and Sand Springs, as well as MMS. Broken Arrow Contract has been reduced due to one express versus two and there was no increase for FY23 for the city contracts.
1 404 207 00	440 144 00	400/	Our FY23 apportionment saw an significant increase for this year only. Increased from 1.15M to 1.612
1,494,307.00	440,144.00	42 %	
913,277.00	(271,973.00)	-23%	YTD Planning expenses are 23% less than expected due to not doing a study at this time.
124,116.00	25,116.00	25%	YTD Audit and Leases is on target with assumption.
613 250 00	613 250 00	0%	YTD ADA is on target with budget.
010,200.00	010,200.00	070	
3,305,370.00	(4,265,057.00)	-56%	FTA is under budget as we have regained some of PY income in CFY.
3,314,987.00	144,237.00	5%	YTD PM is over due to increased cost in maintenance.
	1,535,622.00 41,240.00 506,262.00 443,479.00 457,538.00 343,044.00 107,898.00 YTD \$\$ 457,522.00 1,494,307.00 913,277.00 124,116.00 613,250.00 3,305,370.00	1,535,622.00 (203,555.00) 41,240.00 (84,369.00) 506,262.00 (98,968.00) 443,479.00 (139,208.00) 457,538.00 (340,479.00) 343,044.00 (85,452.00) 107,898.00 (31,301.00) YTD (85,452.00) 1,494,307.00 440,144.00 913,277.00 (271,973.00) 124,116.00 25,116.00 613,250.00 613,250.00 3,305,370.00 (4,265,057.00)	1,535,622.00 (203,555.00) -12% 41,240.00 (84,369.00) -67% 506,262.00 (98,968.00) -16% 443,479.00 (139,208.00) -24% 457,538.00 (340,479.00) -43% 343,044.00 (85,452.00) -20% 107,898.00 (31,301.00) -22% YTD YTD YTD \$\$ Var% 457,522.00 (710,700.00) 1,494,307.00 440,144.00 42% 913,277.00 (271,973.00) -23% 124,116.00 25,116.00 25% 613,250.00 613,250.00 0% 3,305,370.00 (4,265,057.00) -56%

METRO TULSA TRANSIT AUTHORITY Income Statement For the Eleven Months Ending Wednesday, May 31, 2023

	Actual	Budget	Var %	PY	PY %	Act YTD	Bgt YTD	Var%	PY YTD	PY %
Operating Revenues										
Passenger	\$110,981	\$78,482	41.41%	-	0.00%	\$1,310,677	\$925,798	41.57%	\$868,633	50.89%
Nightline	\$1,451	\$1,415	2.55%	-	0.00%	\$25,955	\$16,694	55.47%	\$10,008	159.35%
Sunday Service	\$863	\$970	(11.06%)	-	0.00%	\$16,929	\$11,447	47.89%	\$7,245	133.66%
Advertising	\$58,268	\$54,197	7.51%	\$43,602	33.64%	\$612,597	\$596,172	2.76%	\$612,528	0.01%
Investments	\$10,452	\$200	5126.05%	\$1,051	894.09%	\$70,387	\$51,800	35.88%	\$8,539	724.28%
Lift Program - ADA	\$13,610	\$17,902	(23.97%)	\$50,559	(73.08%)	\$253,809	\$209,678	21.05%	\$290,632	(12.67%)
Other Revenue	\$3,821	\$3,700	3.27%	\$5,349	(28.57%)	\$29,009	\$40,700	(28.72%)	\$28,672	1.17%
Total Operating Revenues	\$199,446	\$156,866	27.14%	\$100,561	98.33%	\$2,319,363	\$1,852,289	25.22%	\$1,826,257	27.00%
Operating Expenses										
Labor:										
Operators	\$419,861	\$376,132	11.63%	\$390,611	7.49%	\$4,651,797	\$4,137,452	12.43%	\$4,127,684	12.70%
Transportation Administration	\$130,327	\$124,003	5.10%	\$135,098	(3.53%)	\$1,339,663	\$1,364,033	(1.79%)	\$1,344,230	(0.34%)
Maintenance	\$142,375	\$125,600	13.36%	\$120,356	18.30%	\$1,319,187	\$1,381,600	(4.52%)	\$1,242,371	6.18 %
Maintenance Administration	\$31,677	\$32,267	(1.83%)	\$33,771	(6.20%)	\$312,044	\$354,937	(12.08%)	\$310,657	0.45%
Administration & Accounting	\$111,644	\$101,299	10.21%	\$91,845	21.56%	\$959,184	\$1,114,289	(13.92%)	\$755,033	27.04%
Total Labor	\$835,884	\$759,301	10.09%	\$771,681	8.32%	\$8,581,875	\$8,352,311	2.75%	\$7,779,975	10.31%
Fringe Benefits:										
FICA Taxes	\$71,918	\$61,680	16.60%	\$59,992	19.88%	\$735,216	\$678,782	8.31%	\$720,805	2.00%
Pension Plan Expense	\$105,358	\$99,438	5.95%	\$89,908	17.18%	\$1,058,191	\$1,093,822	(3.26%)	\$956,303	10.65%
Health & Dental Insurance	\$94,441	\$134,850	(29.97%)	\$119,388	(20.90%)	\$1,300,371	\$1,498,183	(13.20%)	\$1,236,885	5.13%
Life & Disability Insurance	(\$9,856)	\$8,467	(216.41%)	(\$6,310)	56.20%	\$90,007	\$93,001	(3.22%)	\$86,644	3.88%
Sick Leave	\$59,244	\$23,077	156.72%	\$22,138	167.61%	\$373,531	\$253,847	47.15%	\$352,104	6.09%
Holiday Pay	\$9,794	\$40,019	(75.53%)	(\$23,288)	(142.06%)	\$349,021	\$440,209	(20.71%)	\$352,675	(1.04%)
Vacation Pay	\$50,742	\$44,401	14.28%	\$35,870	41.46%	\$226,916	\$488,411	(53.54%)	\$450,602	(49.64%)
Uniform Allowance - Drivers	\$2,683	\$4,805	(44.17%)	\$1,160	131.22%	\$66,564	\$52,855	25.94%	\$55,171	20.65%
Clothing/Tool Allowance - Mechanic	\$6,744	\$3,150	114.09%	\$1,509	346.84%	\$20,402	\$34,650	. ,	\$34,161	(40.28%)
Unemployment Compensation	\$2,157	\$4,655	(53.66%)	(\$4,314)	(150.00%)	\$10,588	\$51,379	(79.39%)	\$5,753	84.06%
Other Fringe Benefits	\$20,607	\$128,153	(83.92%)	\$15,191	35.65%	\$158,278	\$1,414,921	(88.81%)	\$129,356	22.36%
Total Fringe Benefits	\$413,832	\$552,695	(25.12%)	\$311,244	32.96%	\$4,389,085	\$6,100,060	(28.05%)	\$4,380,459	0.20%
Total Loaded Payroll	\$1,249,716	\$1,311,996	(4.75%)	\$1,082,925	15.40%	\$12,970,960	\$14,452,371	(10.25%)	\$12,160,434	6.67%
Transportation Services:										
Fixed Route	\$48,788	\$48,274	1.07%	\$45,442	7.36%	\$541,671	\$531,014	2.01%	\$528,731	2.45%
Sunday Service	\$25,022	\$24,070	3.96%	\$24,014	4.20%	\$251,805	\$264,770	(4.90%)	\$246,067	2.33%

Lift Program - ADA Circulator Service-Downtown/Midto Lift Services - Meals On Wheels Total Transportation Services	\$193,316 - - \$267,126	\$228,272 \$48,439 - \$349,055	(15.31%) (100.00%) 0.00% (23.47%)	\$200,820 \$22,964 - \$293,240	(3.74%) (100.00%) 0.00% (8.91%)	\$2,231,334 - - \$3,024,810	\$2,510,992 (11.14%) \$532,828 ######## - 0.00% \$3,839,604 (21.22%)	\$2,142,513 4.15% \$74,489 ######## \$7,200 ######## \$2,999,000 0.86%
Administrative Services: Advertising	\$22,325	\$18,915	18.03%	\$16,775	33.09%	\$251,257	\$208,171 20.70%	\$275,823 (8.91%)
Legal Fees Audit Fees	\$7,632 \$3,475	\$7,200 \$3,468	5.99% 0.20%	\$37,958 \$3,342	(79.89%) 3.99%	\$93,056 \$38,225	\$79,746 16.69% \$38,155 0.18%	\$98,612 (5.63%) \$36,758 3.99%
Office Equipment / Computers	\$860	\$3,400 \$470	0.20% 82.94%	\$3,342 \$2,438	(64.73%)	\$30,225 \$19,426	\$5,174 275.46%	\$22,989 (15.50%)
Building & Facility Services	\$800 \$14,130	\$13,990	1.00%	\$2,430 \$11,912	18.62%	\$135,033	\$153,990 (12.31%)	\$137,002 (1.44%)
Professional & Technical Services	\$29,450	\$29,576	(0.43%)	\$53,483	(44.94%)	\$301,919	\$325,505 (7.25%)	\$495,096 (39.02%)
Software Maintenance & Service	\$9,399	\$61,786	(84.79%)	\$27,975	(66.40%)	\$104,382	\$680,174 (84.65%)	\$366,443 (71.51%)
Security Services	\$9	\$689	(98.69%)	\$170	(94.71%)	\$6,524	\$7,577 (13.90%)	\$5,053 29.11%
Total Administrative Services	\$87,280	\$136,094	(35.87%)	\$154,053	(43.34%)	\$949,822	\$1,498,492 (36.61%)	\$1,437,776 (33.94%)
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Total Services	\$354,406	\$485,149	(26.95%)	\$447,293	(20.77%)	\$3,974,632	\$5,338,096 (25.54%)	\$4,436,776 (10.42%)
Materials & Supplies:								
Fuel	\$66,432	\$110.330	(39.79%)	\$65,790	0.98%	\$850,864	\$1,213,630 (29.89%)	\$788,191 7.95%
Gasoline	\$14,591	\$11,324	28.85%	\$9,263	57.52%	\$137,430	\$124,564 10.33%	\$75,952 80.94%
Oil & Lubricants	\$10,960	\$14,530	(24.57%)	\$8,003	36.95%	\$123,779	\$159,830 (22.56%)	\$111,949 10.57%
Tires & Tubes	\$1,004	\$13,986	(92.82%)	\$10,985	(90.86%)	\$121,996	\$153,846 (20.70%)	\$119,804 1.83%
Facility Repairs & Maintenance	\$137,161	\$37,635	264.45%	\$36,814	272.58%	\$728,447	\$413,985 75.96%	\$640,786 13.68%
Service & Shop Equipment	(\$1,316)	\$16,605	(107.92%)	\$9,610	(113.69%)	\$41,782	\$182,655 (77.12%)	\$37,861 10.36%
Other Shop & Garage Expense	\$9,843	\$8,896	10.64%	\$12,762	(22.88%)	\$80,866	\$97,856 (17.36%)	\$66,520 21.57%
Repair Parts	\$79,670	\$158,107	(49.61%)	\$100,274	(20.55%)	\$1,535,622	\$1,739,177 (11.70%)	\$1,215,751 26.31%
Servicing Supplies	\$6,606	\$11,419	(42.15%)	\$8,578	(22.98%)	\$41,240	\$125,609 (67.17%)	\$52,028 (20.73%)
Transportation & Safety	\$1,094	\$4,042	(72.94%)	\$307	256.81%	\$13,520	\$44,462 (69.59%)	\$11,627 16.28%
Schedules	-	\$3,798	(100.00%)	-	0.00%	\$8,943	\$41,778 (78.59%)	\$14,848 (39.77%)
Passes & Transfers	\$5,778	\$2,284	152.96%	\$4,429	30.46%	\$26,559	\$25,124 5.71%	\$2,719 876.95%
Total Materials & Supplies	\$331,823	\$392,956	(15.56%)	\$266,815	24.36%	\$3,711,048	\$4,322,516 (14.15%)	\$3,138,036 18.26%
Utilities:								
Light, Heat, Power, and Water	\$32,377	\$31.700	2.14%	\$28.677	12.90%	\$326.592	\$349,340 (6.51%)	\$325.620 0.30%
Communications	\$10,102	\$23,229	(56.51%)	\$17,126	(41.02%)	\$179,670	\$255,890 (29.79%)	\$241,046 (25.46%)
Total Utilities	\$42,479	\$54,929	(22.67%)	\$45,803	(7.26%)	\$506,262	\$605,230 (16.35%)	\$566,666 (10.66%)
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Insurance:								
Insurance Premiums	\$110,209	\$52,852	108.52%	\$37,615	192.99%	\$467,213	\$582,687 (19.82%)	\$354,685 31.73%
Self Insurance	(\$8,276)	-	0.00%	\$4,167	(298.62%)	(\$23,734)	- 0.00%	\$36,441 #######
Total Insurance	\$101,933	\$52,852	92.87%	\$41,782	143.97%	\$443,479	\$582,687 (23.89%)	\$391,126 13.39%
Miscellaneous:								
Planning & Rideshare	\$70,548	\$72,510	(2.71%)	\$13,612	418.27%	\$457,538	\$798,017 (42.67%)	\$315,779 44.89%

Dues & Subscriptions Travel & Meetings - Staff Travel & Meetings - Board Marketing & Advertising General Office Expense Other Miscellaneous Expenses Bank & Credit Card Fees Leases & Rentals Total Miscellaneous	\$3,583 \$3,171 - \$12,997 \$6,373 \$4,342 \$6,030 \$3,046 \$110,090	\$2,152 \$4,514 \$563 \$39,038 \$12,648 \$17,926 \$2,904 \$4,264 \$156,519	66.51% (29.74%) (100.00%) (66.71%) (49.61%) (75.78%) 107.64% (28.56%) (29.66%)	\$1,189 \$5,893 - \$6,836 \$10,909 \$5,073 \$4,486 \$4,023 \$52,021	201.48% (46.19%) 0.00% 90.12% (41.58%) (14.41%) 34.41% (24.27%) 111.63%	\$29,467 \$87,242 - \$343,044 \$107,898 \$95,966 \$55,592 \$52,704 \$1,229,451	\$23,564 \$48,262 \$6,195 \$428,496 \$139,199 \$197,695 \$31,971 \$44,774 \$1,718,173	25.05% 80.77% ####### (19.94%) (22.49%) (51.46%) 73.88% 17.71% (28.44%)	\$28,961 \$49,210 \$396 \$83,360 \$150,628 \$45,107 \$46,371 \$46,371 \$47,648 \$767,460	1.75% 77.29% ####### 311.52% (28.37%) 112.75% 19.88% 10.61% 60.20%
Total Expenses	\$2,190,447	\$2,454,401	(10.75%)	\$1,936,639	13.11%	\$22,835,832	\$27,019,073	(15.48%)	\$21,460,498	6.41%
Net Operating Loss	(\$1,991,001)	(\$2,297,535)	(13.34%)	(\$1,836,078)	8.44%	(\$20,516,469)	###########	(18.48%)	##########	4.49%
Operational Grant Funding		\$263,954					\$4,183,241			
Operating Assistance - Other Oklahoma State Funding FTA - Planning Assistance FTA - Leases / Audit FTA - ADA LIFT FTA - CMAQ FTA - Preventative Maintenance FTA - Operations COT - Vision Assistance COT - Operating Assistance Total Operational Grant Funding	\$36,905 \$118,193 \$114,350 \$6,187 \$55,750 - \$495,812 \$241,692 \$308,895 \$613,217 \$1,991,001	\$106,202 \$95,833 \$107,750 \$9,000 \$55,750 - \$288,250 \$697,867 \$323,635 \$613,250 \$2,297,537	(65.25%) 23.33% 6.13% (31.26%) 0.00% 72.01% (65.37%) (4.55%) (0.01%) (13.34%)	\$45,875 \$95,833 \$42,205 - - \$406,011 \$426,033 \$331,904 \$488,217 \$1,836,078	(19.55%) 23.33% 170.94% 0.00% 0.00% 22.12% (43.27%) (6.93%) 25.60% 8.44%	\$457,522 \$1,494,307 \$913,277 \$124,116 \$613,250 - \$3,314,987 \$3,305,370 \$3,548,253 \$6,745,387 \$20,516,469	\$1,168,222 \$1,054,163 \$1,185,250 \$99,000 \$613,250 - \$3,170,750 \$7,570,427 \$3,559,985 \$6,745,746 \$25,166,793	(60.84%) 41.75% (22.95%) 25.37% 0.00% 4.55% (56.34%) (0.33%) (0.01%) (18.48%)	\$496,903 \$1,054,163 \$580,685 \$4,000 \$277,602 - \$3,398,835 \$5,324,153 \$3,127,513 \$5,370,387 \$19,634,241	(7.93%) 41.75% 57.28% 3002.90% 120.91% 0.00% (2.47%) (37.92%) 13.45% 25.60% 4.49%
Budget Surplus (Deficit)	-	\$2	(83.72%)	-	(53.33%)	-	\$9	(70.96%)		2977.78%
Capital Revenues										
Capital Assistance - FTA Capital Assistance - COT Capital Assistance - Other Gain (Loss) on Sale of Assets Total Capital Revenues	\$527,604 \$922,156 - - \$1,449,760	\$7,667 \$183,836 - - \$191,503	6781.49% 401.62% 0.00% 0.00% 657.04%	\$23,799 - - - \$23,799	2116.92% 0.00% 0.00% 5991.68%	\$3,005,058 \$1,340,961 - (\$20,338) \$4,325,681	\$142,499 \$2,022,194 - - \$2,164,693		\$2,248,889 \$984,788 - (\$29,375) \$3,204,302	33.62% 36.17% 0.00% (30.76%) 35.00%
Depreciation Debt Service COT Pass Through	\$358,509 - -	\$360,000 - -	(0.41%) 0.00% 0.00%	\$360,882 - -	(0.66%) 0.00% 0.00%	\$3,867,355 - -	\$3,960,000 - -	(2.34%) 0.00% 0.00%	\$3,779,005 - -	2.34% 0.00% 0.00%
Change in Net Assets	\$1,091,251	(\$168,495)	(747.65%)	(\$337,083)	(423.73%)	\$458,326	(\$1,795,298)	########	(\$574,703)	########

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Assets

Current Assets: Cash and Cash Equivalents Restricted Cash Trade Accounts Receivable FTA Operating & Capital Grants Receivable COT Operating & Capital Grants Receivable Inventories Prepaid Expenses Total Current Assets	\$140,470 \$24,175,113 \$50,534,587	\$1,309,580 \$3,932,364 \$74,850,170 \$1,121,422 \$307,317 \$81,520,853
Capital Assets, at cost: Revenue Equipment Service Equipment Security Equipment Buildings & Improvements Passenger Shelters Shop and Garage Equipment Computers & Other Equipment Office Furniture and Fixtures Land & Improvements Construction in Progress Less: Accumulated Depreciation Non- Depreciating Assets	\$39,265,728 \$620,415 \$908,189 \$12,920,749 \$2,099,813 \$3,498,101 \$6,296,670 \$209,681 \$3,333,309 \$1,103,173 (\$45,511,183) \$1,939,419	\$04 744 044
Total Capital Assets Total Assets	-	\$24,744,644 \$106,265,497
Deferred outflows of resources, pension related amounts Liabilities	-	\$1,586,911
Current Liabilities: Trade Accounts Payable Accrued Wages & Withholdings Accrued Insurance Deferred Grant Revenues Other Current Liabilities Total Current Liabilities	\$3,492,395 \$630,009 \$73,400 \$73,687,727 \$109,552	\$77,993,084
Noncurrent Liabilities: Advance Payable to COT Net Penion Liability Accrued Compensated Absences Total Noncurrent Liabilities	\$326,674 \$6,022,964 \$688,360	\$7,037,998
Total Liabilities	-	\$85,031,082
Deferred inflows of resources, pension related amounts	-	\$7,191,815
Net Position:		
Invested in Capital Assets Restricted for Capital Acquisitions Restricted for Workmen's Comp. Unrestricted Total Net Assets	\$24,744,644 \$693,362 \$179,051 (\$4,382,642)	\$21,234,415
Total Liabilities & Net Assets	-	\$106,265,497

For the Elever	n Months	Ending	May	31,	2023

METROPOLITAN TULSA TRANSIT AUTHORITY

	PERFORMANCE INDICATOR SUMMARY												
Fixed Route	Month	YTD	Target	Details									
Preventable accidents per 100,000 miles	1.50	2.63	1.80	There were 1.5 preventable accidents in March and average 2.63 for FY23YTD accidents are 0 vs. 1.02 in prior year.	•								
OSHA Accidents per 200k Manhours	I -	-	6.00										
*Total Complaints Per 10,000 boarding's	4.82	1.74	2.00	Of the 84 total complaints Attitude - 11 Fall - 1 Incorrect Info/Order - 1 No Show - 8 Not on Time - 11 Other - 20 Pass Up - 25 Reckless Driving - 6 Pass Up - 1	•								
On-time Performance	0%	-	0.85	RTIS Feed is not capable at this time to properly record OTP.	1								
Miles between road calls	7,844	6,668	7,500	YTD is 5% less than target.	1								
Operator Absences per weekday	6.00	8.00	12.00	YTD Operator Absences are 4% more than target.	1								
Passengers per Hour (PPH)	9.41	11.31	14.00	PPH is 16% less than target.									
Cost per Trip (CPT)	\$ 11.96	\$ 10.62		D CPT is 70% more than target and is due to reduced frequncy in routes.									
Lift Operation	Month	YTD	Target	Details									
Preventable accidents per 100,000 miles	4.96	0.00	1.20	There were 4.96 preventable accidents in March an average 0 for FY23YTD accidents are 5.61 vs. 3.03 in prior year.	1								
Total Complaints per Per 10,000 boarding's	61.15	36.62	23.00	Of the 20 total complaints Attitude - 1 Customer/Customer Incident - 1 Incorrect Info/Order - 1 No Show - 5 Not on Time - 2 Other - 3 Pass Up - 1 Reckless Driving - 2 Scheduling on Board Scheduler - 1 Scheduling/On-Board Time - 1 Not on Time - 2									
OSHA Accidents per 200k Manhours	0.00	24.25	10.00		1								
On-time performance	90%	95%	95%	YTD On-time Performance is consistent with target.	•								
Miles Between Road Calls	20,147	18,564	22,500	YTD Miles Between Road Calls is 22% less than target,.	•								
Passengers per hour (PPH)	2.05	2.06	2.00	YTD PPH is 6% more than target.	•								
Cost per Trip (CPT)	\$ 60.93	\$ 57.23	\$ 50.91	YTD CPT is 12% more than target projected .	1								
 Includes Nightline and Su Inconsistance or worse 	•		ļ	DA = Driver Attitude Reckless Driving = RD II = Incorrect Information Route Driven Wrong = RDW	_								
Consistent with or better	-			CC = Call Center No Show = NS									
					Consistent with or better than target CC = Call Center No Show = NS								

Fixed Route Report (July 2022 to April 2023)							
Description	Current Month	Prior Year	Percent Change	YTD Monthly Average	Prior Year	Percent Change	Goal
1) Operate a Safe Transit System							
Preventable Vehicle Accidents per 100k Miles	1.50	1.02	47.06%	2.63	1.30	102.31%	1.80
OSHA Accidents per 200k Manhours	-	-	-	-	-	-	6.00
2) Meet and Exceed Customer Expectations							
Complaints per 10k Boardings	4.82	1.74	177.01%	3.28	4.06	-19.21%	4.35
On-time Performance	0.00%	93.87%	0.00%	0.00%	83.57%	0.00%	85.00%
Miles Between Road Calls	7,844.00	7,541.00	4.01%	6,668.00	8,081.00	-17.48%	7,500.00
3) Maintain a Quality Workforce							
Operator Absences per Weekday	3.00	9.00	-63.44%	6.00	16.00	-64.80%	9.00
Total Absences per Weekday	6.00	11.00	-46.10%	8.00	17.00	-54.41%	12.00
Employee Turnover	30.30%	130.43%	-76.92%	66.76%	55.21%	21.82%	35.00%
4) Operate an Effective System							
Ridership	153,657.00	171,939.00	-10.63%	154,070.00	114,513.00	34.54%	235,416.00
Passengers per Service Hour	9.41	12.90	-27.05%	11.31	8.50	33.06%	14.00
Average Weekday Ridership	5,708.00	7,159.00	-20.27%	6,305.00	4,762.00	32.41%	10,000.00
Average Saturday Ridership	4,164.00	5,399.00	-22.87%	4,311.00	2,816.00	53.09%	4,500.00
5) Operate an Efficient System							
Cost Per Service Hour	112.50	114.01	-1.32%	120.10	112.67	6.59%	82.50
Cost Per Trip	11.96	8.84	35.29%	10.62	13.25	-19.85%	6.16
Fare Revenue per Trip	0.74	-	0.00%	0.80	0.79	1.27%	0.78

*Note: Includes Nightline

Lift Key Performance Indicators:	For the Eleven Months En	ding May	31, 2023				
			YTD Average				
	Current	Prior Year	% Change	Current	Prior Year	% Change	Target
1) Operate a Safe Transit System							
Preventable Van Accidents per 100k Miles	4.96	-	0.00%	5.61	3.03	85.15%	1.20
OSHA Accidents per 200k Manhours	-	24.25	0.00%	-	7.12	0.00%	10.00
2) Meet and Exceed Customer Expectations							
Complaints per 10k Boardings	61.15	24.74	147.17%	36.62	33.98	7.77%	23.00
On-time Performance	89.88%	96.07%	-6.25%	94.50%	94.41%	1.06%	95.00%
Miles Between Road Calls	20,147.00	19,071.00	5.64%	18,564.00	19,940.00	-6.90%	22,500.00
Average Call Center Minutes on Hold Time	1.13	0.80	41.25%	0.97	1.02	-4.90%	1.00
3) Maintain a Quality Workforce							
Employee Turnover	0.00%	66.67%	0.00%	24.19%	59.60%	-60.00%	50.00%
4) Operate an Effective System							
Ridership	7,686.00	7,277.00	5.62%	7,720.00	7,196.00	7.29%	9,082.00
Van Passengers per Service Hour	2.05	2.00	2.50%	2.06	2.01	2.49%	2.00
Average Weekday Ridership	334.00	347.00	-3.56%	360.00	334.00	7.74%	470.00
5) Operate an Efficient System							
Cost Per Service Hour	125.08	125.39	-0.25%	117.75	113.74	3.53%	72.25
Cost Per Trip	60.93	62.70	-2.82%	57.23	56.64	1.04%	50.91
Fare Revenue per Trip	1.77	6.95	-74.53%	2.99	3.60	-16.94%	2.79

Premium Summary FY22-FY23

Typed Coverage	FY	23	FY.	24	\$	Difference	%Difference
General Liability- Tower	\$	927.50	\$	927.50	\$	-	0.00%
General Liability-Shelter, Benches	\$	5,711.28	\$	7,336.26	\$	1,624.98	22.15%
Crime	\$	5,869.00	\$	5,859.00	\$	(10.00)	-0.17%
Fiduciary Liability	\$	4,618.00	\$	4,227.00	\$	(391.00)	-9.25%
Automobile	\$	39,373.00	\$	40,967.00	\$	1,594.00	3.89%
Cyber Liability	\$	8,940.04	\$	10,497.23	\$	1,557.19	14.83%
Directors & Officers/EPLI	\$	92,582.00	\$	93,476.00	\$	894.00	0.96%
Workers Compensation	\$	389,445.00	\$	477,076.00	\$	87,631.00	18.37%
Total	\$	547,465.82	\$	640,365.99	\$	92,900.17	14.51%

Upcoming Procurements

Est. Board Date	Good/Service	Туре	Estimated Amt.	Status	
1.1.00	Parking Lot Repair				
Jul-23	Maintenance - Repairs needed to current parking lot.	IFB	Budget \$60,000	BBF FY19-21	
	Digital Signage @DAS				
Jul-23	Infrastructure - IT	RFP	Budget \$50,000	ARP	
Jul-23	Perimeter Fence Repair		Budget \$270,000	BBF FY19-21	
	Security Access	IFB	200301 \$21 0,000		
Jul-23	Tap Card Fare payment card	Sole Source	\$100,000	Working on scope/explanation	
	Rolling Stock - Fixed Route				
Sep-23	Contract for purchase of Fixed Route Vehicles	RFP	>\$250,000	Prep Stage	
	Rolling Stock - ADA Lift & Microtransit Vehicles				
Sep-23	Contract for purchase of ADA Lift & Microtransit Vehicles	RFP	>\$250,000	Prep Stage	
Dec-23	Bus Stop Signs	RFQ	\$150,000	????	
00020	Replace bus stop signs along all routes with new name and look	iti Q	\$130,000		
Feb-24	Plumbing/HVAC Contractor	RFP	>\$250,000	Prep Stage	
160-24	Contract for On Call Plumbing/HVAC services.		24230,000	T Tep Stage	
Feb-24	Bus Vacuum	RFP	>\$250,000	Prep Stage	
160-24	Replacement of old bus vacuum that is worn out	NEF	≫φ230,000	Fiep Stage	
Feb-24	Call Center Remodel	RFP	>\$250,000	Prep Stage	
red-24	Remodel and modernize the Call Center Phone Rep area.		>\$200,000	Fiep Stage	
Feb-24	Call Center Parking Lot	PED	\$100.000	Prep Stage	
re0-24	Re-design and replace the parking area for the Call Center	RFP	\$100,000		

METROPOLITAN TULSA TRANSIT AUTHORITY BOARD MEETING June 27, 2023 Marketing and Operations Committee

To:Board of TrusteesFrom:Scott MarrSubject:Renew APTA Membership (Action)

Recommendation

Authorize the General Manager to renew MTTA's annual membership with the American Public Transportation Association for an amount not to exceed 26,000. This membership will be from July 1st, 2023, thru June 30th, 2024.

Background

At the June 2022 Board Meeting the Board approved MTTA's membership with the American Public Transportation Association for FY23.

Over the last year our APTA membership has give the team opportunities to attend seminars, receive training and be part of committees that help us improve our organization. In addition, APTA offers professional and educational development opportunities & programs for all our employees.

Financial

This membership was budgeted for FY24.

METROPOLITAN TULSA TRANSIT AUTHORITY BOARD MEETING June 27th, 2023, Consent Calendar Item

То:	Board of Trustees
From:	Ofir Barr – IT Director with introduction by Jack Van Hooser – Procurement Manager
Subject:	Award of Contract for Bus CCTV System

Recommendation

Authorize the General Manager to enter a contract with Safety Vision LLC for the purchase and installation of a Bus CCTV System in an amount not to exceed \$568,000 and to negotiate final terms and conditions. The not to exceed amount includes 5% of the bid price for unforeseen contingencies. This CCTV System will be installed in all MTTA fleet vehicles, including Fixed Route, Paratransit and Microtransit fleet vehicles.

Background

On March 24th, 2023, MTTA posted a Request for Proposal (RFP) for a new Bus CCTV System. An RFP is used when the nature of the procurement does not lend itself to sealed bidding and the recipient expects that more than one source will be willing and able to submit an offer or proposal. With this project there were four firms willing to submit a proposal.

The RFP was advertised on two separate days, March 26th, and April 7th, in the Legal Notices section of the Tulsa World newspaper. In addition, the state DBE database was consulted, and all DBE registered firms were offered the chance to submit a proposal through that channel.

MTTA received four proposals that were all of which all deemed responsive. Further inspection and evaluation of two of the proposals revealed that 1) Angel Trax was priced extremely low for the requested system as compared to the other firms. Safe Fleet had the highest price for a base system by far. Safe Fleet is the incumbent provider of CCTV equipment. We were a little disappointed that they failed to provide us with a competitive bid taking price into consideration. For these reasons both firms were eliminated for being outside the competitive range.

Based on their competitive pricing and offerings, Gate Keeper Systems and Safety Vision were invited to MTTA headquarters for a Demo//Q & A session. Both firms seemed capable enough to provide the systems requested. In the end, Safety Vision received the most points from the evaluation team.

A three-member evaluation committee consisting of The Maintenance Director, The IT Director, and The General Manager scored the proposals according to the criteria and point system shown in the table below. Safety Vision LLC was chosen as the best value for this procurement. They seemed to have a realistic view in terms of project timelines, and they were willing to work on the exact configurations for the different vehicles in our fleet.

The table included below shows the pricing for each evaluated firm.

FIRM	Base System	Annual Fees	Total Cost		
Angel Trax	\$ 335,534	\$ 15,750	\$ 351,285		
Safe Fleet	\$ 623,165	\$ 94,125	\$ 717,290		
Gate Keeper Sys	\$ 610,386	\$ 62,440	\$ 672,826		
Safety Vision LLC	\$ 516,489	\$ 0	\$ 516,489		

This chart displays the points distribution for each evaluated firm.

Evaluation Criteria Scoring Sheets - Total Summary							
Criterion	Possible Max Value	Safety Vision	Gatekeeper Systems				
<u>Project Understanding and Approach:</u> This criterion is a combination of the Proposer's approach to the problem and the quality of the RFP submission and response	20	16	12				
<u>Technical Capabilities and Solution</u> <u>Functionality:</u> This criterion refers to the Proposer's technical capabilities, the proposed solution functionality, and the ability to best meet the performance specifications outlined in the RFP and Scope of Work	20	20	16.25				
Quality, Experience of Proposed Key Project Personnel	20	12	7.5				
Vendor Past Project-Related Experience and Client References	20	13.5	4.5				
Price (Evaluated Separately	20	20	15.35				
DBE	5	0					
Totals	105	81.5	55.6				

Financial Impact

The costs of the software will be funded by formula funding source 5339 at 80% and local match at 20%.

METROPOLITAN TULSA TRANSIT AUTHORITY BOARD MEETING June 27th, 2023, Consent Calendar Item

To:	Board of Trustees
From:	Jack Van Hooser – Procurement Manager
Subject:	Award of Contract for Bus Interior Cleaning Service

Recommendation

Authorize the General Manager to enter a three-year open-ended contract with Economy Janitorial for the purchase of Bus Interior Cleaning services for all MTTA's fleet, including Fixed Route and Paratransit fleet vehicles and to negotiate final terms and conditions. There are also two additional option years available after the initial term expires.

Background

On May 5th, 2023, MTTA posted a Request for Proposal (RFP) for Bus Interior Cleaning Services. An RFP is used when the nature of the procurement does not lend itself to sealed bidding and the recipient expects that more than one source will be willing and able to submit an offer or proposal. There were in fact three firms willing to submit a proposal.

The RFP was advertised on two consecutive days, May 7th, and May 14th, in the Legal Notices section of the Tulsa World newspaper. In addition, the state DBE database was consulted, and all DBE registered firms were offered the chance to submit a proposal through that channel.

MTTA received three proposals in all of which all three were deemed responsive. Further inspection and evaluation of two of the proposals revealed that Chandler & Campbelle Investment Group were priced completely out of our normal budget for this service. One of the evaluators noted that the proposal far exceeded the scope. In other words, for the price they would be charging they would have to do way more than we requested. This caused their price to be outside the competitive range.

QueenFloor Tech also submitted a proposal. The price was competitive with the other firm, but their proposal failed to provide insight into staffing and a work plan. The evaluation committee had real concerns as to whether they can perform throughout the entire contract period.

Finally, the proposal from Economy Janitorial was evaluated. Economy has been the contractor for the interior cleaning of the fleet for the last 10 years or more. They know what it takes to complete the cleaning in an acceptable manner.

A three-member evaluation committee consisting of The Maintenance Director, The Maintenance Manager, and The Procurement Manager scored the proposals according to the criteria and point system shown in the table below. Economy Janitorial was chosen as the best value for this procurement. They know what to expect from the project and are fully capable of performing the work that the contract entails.

The table included below shows the pricing for each evaluated firm.

FIRM	Year 1	Year 2	Year 3	Total 3 year
Queen Floor Tech	\$ 92,643	\$ 97,359	\$ 102,263	\$ 292,265
Chandler & Campbelle	\$ 711,525	\$ 744,255	\$ 778,4941	\$ 2,234,271
Economy	\$ 90,000	\$ 96,000	\$ 96,000	\$ 282,000

This chart displays the points distribution for each evaluated firm.

Evaluation Criteria Scoring Sheets - Total Summary							
			Chandler &				
Criterion	Possible Max Value	Queen Floor Tech	Campbelle	Economy			
<u>Project Understanding and Approach</u> : This criterion is a combination of the Proposer's approach to the problem and							
the quality of the RFP submission and response	20	10	10.67	17.33			
<u>Technical Capabilities and Solution</u> <u>Functionality:</u> This criterion refers to the Proposer's technical capabilities, the proposed solution functionality, and the ability to best meet the performance specifications outlined in the RFP and							
Scope of Work	20	9.333	18	17.33			
Quality, Experience of Proposed Key Project Personnel	20	10.67	14	16			
Vendor Past Project-Related Experience and Client References	20	8.667	14.67	17.33			
Price (Evaluated Separately	20	19.72	2.524	20			
DBE	5	5	5	0			
Totals	105	63.38	64.86	88			

<u>Financial Impact</u> The costs of the software will be funded by formula funding source 5339 at 80% and local match at 20%.